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# WHY JOIN.

Welcome to E-Railspot, the first centralized online marketplace specifically designed for the railroad industry. It is the one spot you need to keep your business moving.



We support buyers, sellers and shippers – including procurement professionals, manufacturers, and suppliers – through an innovative and robust online marketplace that is a “**one-stop shop**” to find everything you need.

Whether it's locomotive, rolling stock, track, signaling, large equipment, maintenance or safety, E-Railspot provides more choices at competitive prices through a central hub for the worldwide market.

E-Railspot's goal is to help your business grow. By having our finger on the pulse of the railroad industry and knowledge of product availability and supplies worldwide, we can enhance the success of your business.

# GET STARTED.

Key features at a glance

Search for products or services directly on the home page

Sign in if you are already a member of the E-Railspot community.

Sign up as a buyer

Sign up as a seller

Sign up as a shipper

Shopping cart

**E-RAILSPOT**  
Powered by The G2AT Marketplace

BUY. SELL. SHIP.

Home Sign in Sign up as buyer Sign up as seller Sign up as shipper

All Categories Search Advanced Search

"The world's first full-circle transportation market place."

**Product Spot**  
Browse our product catalog featuring thousands of great products and services to choose from.  
Explore

**Deal Spot**  
Access great deals on products up for sale in classifieds or auction format.  
Explore

**RFQ Spot**  
Instantly create a public or private Request For Quotation for products and services throughout the industry, and receive more options to choose from.  
Explore

**Shipping Spot**  
Get real-time shipping quotes from quality shipping partners.  
Explore

**Product Spot**  
Browse and search our product catalog featuring thousands of products and services for all your railroad needs.

**Deal Spot**  
Access great deals on new and old products up for sale in classifieds or auction format.

**Featured Products**  
Featured products will be highlighted in a scrolling carousel on the home page bringing new and/or popular products to the forefront.

**RFQ Spot**  
Instantly create a public or private Request for Quotation for products and services and share throughout the industry, allowing you to receive more options to choose from.

**New Arrivals**  
As new products and services are loaded on the website they will appear in the New Arrivals section, so the community can see new items as they come available.

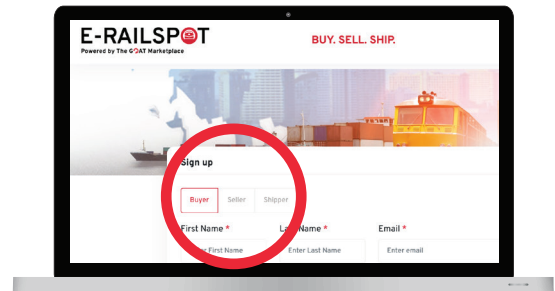
**Shipping Spot**  
Get real-time shipping quotes from quality shipping partners.

# HOW IT WORKS.

As easy as 1-2-3

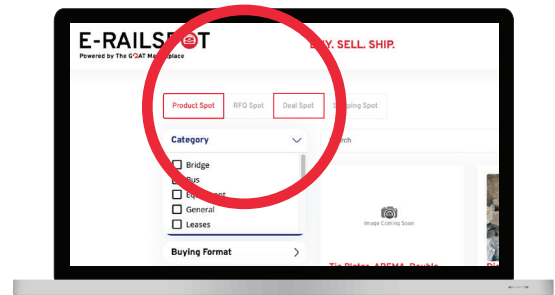
## Sign in or Sign up

Choose the type of user account you need:  
Buyer, Seller or both? Or are you a Shipper/Carrier?  
Creating an account is a simple process that that is quick and easy. Within just a few minutes you will be ready to go.



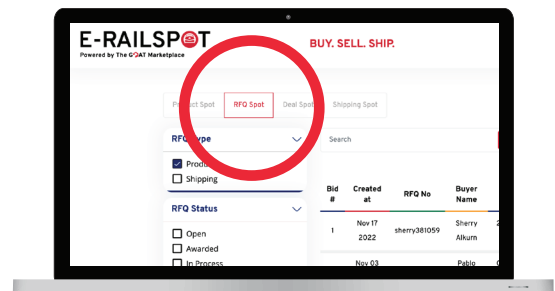
## Ready to Buy? Let's Find a Product.

Search our database for existing products by using our Product Spot or Deal Spot section. The Product Spot allows you to search thousands of products. Deal Spot helps you find great deals, closeouts, or participate in auctions. Add the products you need to your shopping cart for easy check out, processing and immediate fulfillment.



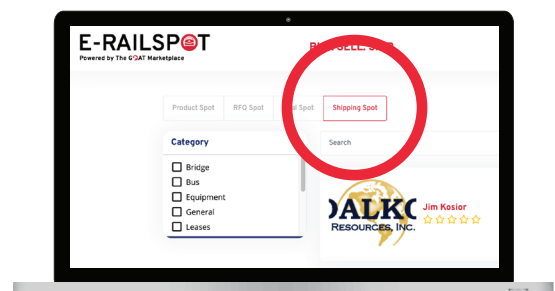
## Inventory to Sell? Post it.

E-Railspot offers multiple ways to sell your products or surplus including catalog listings of products and services (Product Spot), auctions (Deal Spot), or by creating private or public RFQs (RFQ Spot).



## Shipping

Once a transaction is complete, E-Railspot connects buyers and sellers to shipping partners through our Shipping Spot to get real-time shipping and freight quotes. You deserve choices when it comes to shipping products so E-Railspot allows you to choose the carrier that best meets your needs.



# RFQ SPOT.

## RFQ (Request For Quotation)

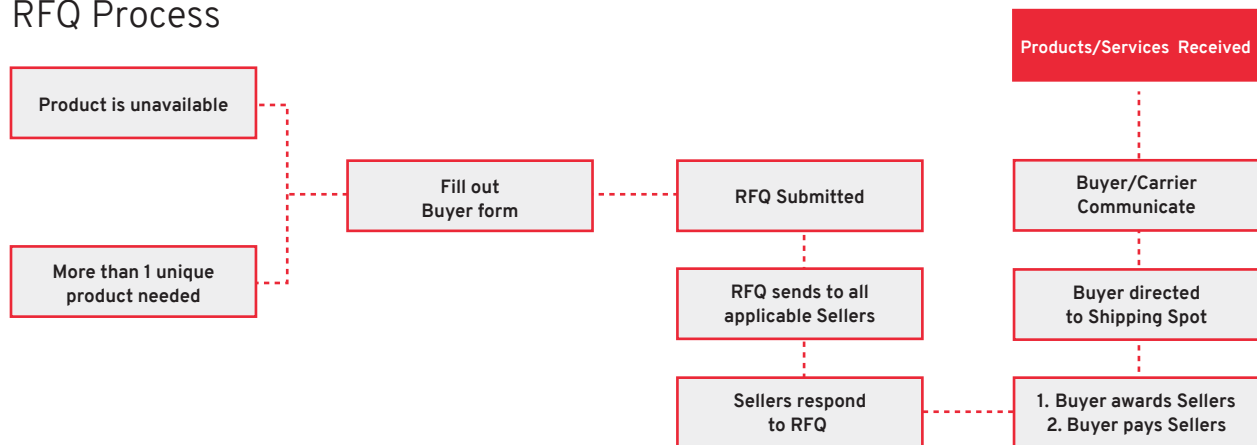
E-Railspot offers multiple ways to conduct buy-sell transactions including creating RFQs. There are thousands of products available in our marketplace, but if you can't find precisely what you need, RFQ Spot can disseminate the details of your request to all registered vendors in our industry database. You have the option to make it Public or Private.

The RFQ portal also allows Buyers, Sellers and Shippers to communicate as needed and is be available throughout the procurement process all the way to the receipt of products and services.

E-Railspot combines more than 50 years of railroad industry experience and a passion for innovation to improve how a new generation will buy and sell railroad equipment and supplies.

The e-commerce marketplace is a single spot to buy, sell and ship products from any segment in our industry. Whether your business is large or small, E-Railspot offers more product choices and options to get or sell for the the best price in a seamless transaction to save time, money and energy.

## RFQ Process



# BUY.

# SELL.

# SHIP.

Serving the railroad industry by facilitating e-commerce and convergence of the global market.

Whether your business is large or small, E-Railspot provides more ways to buy products at the the best price. Transactions are easy, saving time, money and energy.

#### Product Spot

Browse and search our product catalog featuring thousands of products and services for all your rail needs.

#### Deal Spot

Access great deals on new and old products, closeouts, all up for sale in classifieds or auction format.

#### RFQ Spot

Instantly create a public or private Request for Quotation for products and services and share throughout the industry, allowing you to receive more options to choose from.

E-Railspot offers three membership levels for sellers each offering various benefits. Each level provides a scalable commission structure as well as different marketing features such as banner ad placement, social sharing and daily email bid opportunities.

#### Basic FREE

10% Sellers Fee

- Unlimited Product Uploads
- Unlimited Response to In-Category RFQs
- Unlimited Access to Shipping Spot
- eCommerce Admin Dashboard
- 10% Transaction Fee
- Company Profile
- 1 User

#### Plus \$5k

7% Sellers Fee

- Unlimited Product Uploads
- Unlimited Response to In-Category RFQs
- Unlimited Access to Shipping Spot
- eCommerce Admin Dashboard
- 7% Transaction Fee
- Company Profile
- 3 Users
- Unlimited Social Sharing
- Chat with Sellers, Buyers & Carriers
- Company Logo/Brand

#### Premium \$7.5k

5% Sellers Fee\*

- Unlimited Product Uploads
- Unlimited Response to In-Category RFQs
- Unlimited Access to Shipping Spot
- eCommerce Admin Dashboard
- 5% Transaction Fee
- Company Profile
- Unlimited User
- Unlimited Social Sharing
- Chat with Sellers, Buyers & Carriers
- Company Logo/Brand
- Company/Product Banner Ads
- Company Featured Banner Placement
- Bulk Upload Support
- Daily Email Transit Bid Opportunities

You deserve shipping choices. After you add your product(s)/ Services to your shopping cart and checkout, you will be directed to our shipping portal. Provide the delivery address, contact details, and click submit. All of your product details will be carried over, and sent to numerous potential carriers to bid on delivering your products. You then choose the carrier that best meets your needs!

#### Carrier FREE

7% Fee

- Unlimited Responses
- Administration Control Panel
- 7% Transaction Fee
- Unlimited Social Sharing
- Company Profile
- Company Logo/Brand
- Company/Product Banner Ads
- Chat with Sellers & Buyers
- View & Respond to RFQs

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# BUY. SELL. SHIP.

E-RAILSPOT.COM

SIGN UP

[E-RAILSPOT.COM](http://E-RAILSPOT.COM)